MEMBER OF THE MONTH



Tell us about yourself?

Linda and I have the fortune of living in the greatest country in the world! nowhere else in the world would two kids one who barely graduated from high school would be able to be successful with simple hard work and honesty. We look back over the 40 years that I have had the pleasure of working in this industry and I'm thankful for all the extraordinary people that I have at the pleasure of working with. We have the pleasure each and every day to work with clients who invite us into their homes into their lives trusting to counsel them and create living spaces within their castles. To be able to go to work every day with our 40-hour family from our staff members to the vendors that we're able to mostly seamlessly create visions for our clients. We have been told that we're in the fourth quarter of life however I prefer to use the hockey analogy and say we are in the third period as we have as much drive and better focus in my life as we ever did. While we are in our final years as business owners we do look forward to being part of the industry in a different role.

Why did you join NARI and what do you find most beneficial about the organization?

I do believe we have been part of a NARI for almost 25 years and I'm not sure exactly what spurred us to join however I do remember one individual that I did speak to regarding the organization and that was Butch Lidrokowski who was a founding member and is still a spokesperson even after his passing he spoke of how this organization worth joining if I was willing to participate and give back. I hope that I have followed Butch's wise words. NARI is truly an anomaly as far as organizations it is an organization but at its core is deeply focused on elevating all of its members and providing superior service for the clients that we serve. In my opinion, it does this simply by giving and passing on the best that we have to all that we touch.

Tell us about your CotY winning project?

It's always exciting to be recognized for our efforts that we are pour so much of our soul into. As with many of our clients, Jim and Judy were referrals and have since become repeat clients. Frankly, this was one of the most unusual projects because of the proximity and transformation. As always what gets us excited has no bearing on the success of a project unless the owner feels a greater sense of accomplishment. I do believe that our staff and subcontractors nailed this project. Thank you, Jim and Judy.

How has the pandemic affected your business?

Scary, eye-opening, relentless, confusing the reinvention of the wheel, to mention a fee of the emotions. I do believe we are a better company because of what we had to endure. I am concerned with the fear that has gripped our world and how it took over at times all logic and common sense. If one would look back over the history of our country we have face greater opponents and we have prevailed.

Thank you to those who have helped us in or years as a member of NARI!





2020 CotY Winning Project-Residential Interior \$100,000-\$250,000 Category.